

2018 Special Pricing*		Member of BOTH WorldatWork & Your Association	WorldatWork Member	Your Association Member Special	Nonmember
2018 Promo Code: LNPROMO2018					
		BIGGEST SAVINGS	BIG SAVINGS		LIST PRICE
Membership					
WorldatWork New Membership		NA	\$265	\$265	\$350
Webinars					
Webinars and Webinars On-Demand		\$110	\$160	\$200	\$270
Certification Preparation Course					
WorldatWork Hosted Classroom Courses (with exam)**		\$1,395	\$1,495	\$1,595	\$2,200
E-Learning Plus Courses (with exam)		\$1,295	\$1,395	\$1,495	\$1,950
Self-Paced E-Learning (Print)	60-Day Access	\$1,250	\$1,350	\$1,450	\$1,880
Self-Paced E-Learning (Green)	60-Day Access	\$1,185	\$1,285	\$1,385	\$1,780
Skill Building Seminars					
Advanced Concepts in Executive Compensation (Classroom)		\$1,025	\$1,125	\$1,225	\$1,680
Advanced Concepts in Executive Compensation (E-Learning Plus)		\$895	\$995	\$1,095	\$1,385
Advanced Concepts in Executive Compensation (E-Learning)		\$795	\$895	\$995	\$1,230
Advanced Excel Skills for Compensation Professionals (Classroom)		\$1,025	\$1,125	\$1,225	\$1,680
Compensation Fundamentals (Classroom)		\$625	\$725	\$825	\$1,135
Compensation Fundamentals (E-Learning Plus)		\$525	\$625	\$725	\$950
Compensation Fundamentals (E-Learning)		\$395	\$495	\$595	\$790
Elements of Sales Compensation (Classroom)		\$1,025	\$1,125	\$1,225	\$1,680
Elements of Sales Compensation (E-Learning Plus)		\$895	\$995	\$1,095	\$1,385
Elements of Sales Compensation (E-Learning)		\$795	\$895	\$995	\$1,230
Excel Skills for Compensation Professionals (Classroom)		\$1,025	\$1,125	\$1,225	\$1,680
Excel Skills for Compensation Professionals (E-Learning)		\$895	\$995	\$1,095	\$1,385
Pay Structures – Develop a Framework from Start to Finish (E-Learning Plus)		\$895	\$995	\$1,095	\$1,385

Principles of Executive Rewards (<i>Classroom</i>)	\$1,025	\$1,125	\$1,225	\$1,680
Principles of Executive Rewards (<i>E-Learning Plus</i>)	\$895	\$995	\$1,095	\$1,385
Principles of Executive Rewards (<i>E-Learning</i>)	\$795	\$895	\$995	\$1,230
Sales Compensation Design — Developing Incentive Plans That Work (<i>Classroom</i>)	\$895	\$995	\$1,095	\$1,325
Sales Compensation Design — Developing Incentive Plans That Work (<i>E-Learning Plus</i>)	\$780	\$880	\$980	\$1,210
Sales Compensation Design — Developing Incentive Plans That Work (<i>E-Learning</i>)	\$595	\$695	\$795	\$1,135
Writing Effective Job Descriptions (<i>Classroom</i>)	\$895	\$995	\$1,095	\$1,325

Conferences					
2018 Total Rewards Conference	Present to Jan. 21, 2018	\$1,595	\$1,695	\$1,995	\$2,495
	Jan. 22, 2018-Mar. 11, 2018	\$1,695	\$1,795	\$1,995	\$2,495
	Mar. 12, 2018-May 23, 2018	\$1,795	\$1,895	\$1,995	\$2,495

*Pricing details are subject to change without notice; however, the program details remain constant. **Program excludes Local Network Hosted courses.

Not currently participating? Contact Tracy Hawxhurst to discuss how this opportunity can provide savings for your members.